



## **HSH.com Shows How to Weather the Storm of Contingent Offers with Redfin's Chief Economist, Dr. Fairweather**

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**Foster City, CA – October 17, 2019** – Today's real estate landscape is a mixed bag. Depending on the market, buyers could face low inventories, stiff competition and more. Others must sell their current home before they can purchase the next one. These conditions can even occur in the same location. Redfin's Chief Economist, Daryl Fairweather, PhD. discusses these in an interview published today by the trusted online resource for mortgage data, [HSH.com](https://www.hsh.com).

Dr. Fairweather offers insight on the current housing market and how buyers and sellers are responding to the challenges, including:

1. First-time buyer vs move-up homebuyer challenges
2. Few move-up homebuyers waiving contingencies
3. Bridge loans vs selling your first home
4. How buyers can compete with all-cash offers
5. The escrow process

The article's author, Gina Pogol, is available for comment on the [Real Estate Leadership Series: Redfin's Daryl Fairweather on Contingent Offers](#) article. Pogol has decades of experience in the mortgage industry as a loan officer and underwriter.

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